

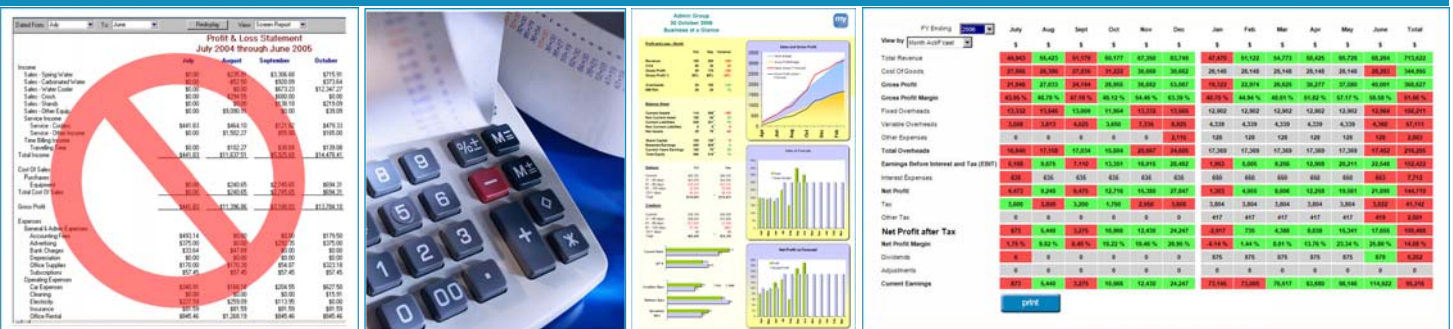


mybusinessmanager

The #1 Reporting and Dashboard Add-On for Small Business Accounting

With **My Business Manager**, being able to see and understand what is happening in your business takes on a whole new meaning.

My Business Manager takes data from your accounting software and creates a “financial picture” - with graphs, charts and traffic light reports showing what is happening in your business, identifying and flagging issues requiring attention. These “financial pictures” help to illustrate what a conventional printed report cannot.



For years, thousands of small business owners, like you, have pored over spreadsheets, balance sheets and P & L's, staring at page after page of meaningless numbers, trying to understand the answers to questions like:

- Are we making a real profit?
- Will we make budget?
- Why do we have no cash in the bank?
- How is my business really performing?
- Is my business growing or, are we going backwards?

“I have owned My Business Manager for less than a day and I already know more about my business than I did this morning. This is great value!”
 JP, Security business owner

My Business Manager gives you these answers and more!

www.mbmglobal.com

"Personally, I feel that anyone who is serious about their business must consider adding My Business Manager as a tool to keep them on track. I would go so far as to say that if you don't get serious about MBM you are not serious about your business".

YM, Book-keeper

3 easy steps to success!

Thanks to My Business Manager, answers to these questions and more, and a better performing business, are just a few clicks away - it's as simple as 1,2,3 ...

1. Setup My Business Manager to import data from your accounting software. This simple process only needs to be done once and only takes a few minutes. Then whenever you want to update the "financial picture" the data is extracted automatically into MBM. Import the data.

2. Review the dashboard and selected reports.

- Green, investigate and accelerate
- Red, investigate and understand

3. Address the issues that My Business Manager has identified and get the business "back on track".



Dashboards -
easy to operate and run, build your own, one for each purpose

Executive Summary for Successful Business Pty. Ltd.

Hi,

We have attached your business reports for **Dec 05/06**

Please review the high-level results below and refer to your reports for more detail. If you have any concerns, please give us a call to arrange a review meeting so that we can discuss what actions to take.

Trading

Revenue
Month is **22.36 % above** Forecast and **24.35 % above** last month
Quarter-to-date is **10.22 % above** Forecast and **34.96 % above** last quarter
Year-to-date is **-0.73 % below** Forecast and **23.34 % above** last Year

Total Overheads
Month is **39.83 % above** Forecast and **19.05 % above** last month
Year-to-date is **5.99 % above** Forecast and **4.82 % above** last Year

Net Profit
Month is **31.25 % above** Forecast and **95.07 % above** last month
Year-to-date is **-19.03 % below** Forecast and **53.31 % above** last Year

Financial Profile

Cashflow statement shows a net movement of \$78025 (**lower** than Forecast of \$128252)

Cash at Bank is \$115643 (**lower** than Forecast of \$128252)

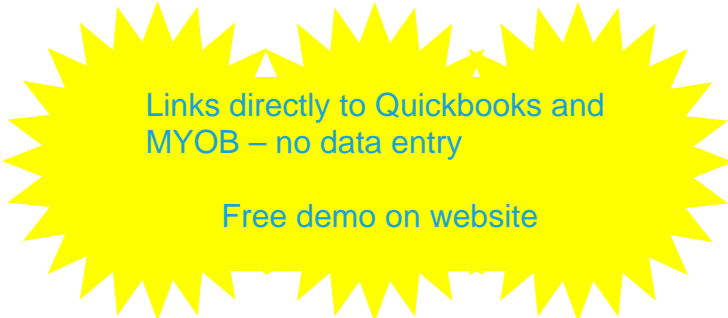
Accounts Receivable is \$82420 (**lower** than Forecast of \$129655)

Inventory is \$138444 (**higher** than Forecast of \$98094)

Accounts Payable is \$48856 (**higher** than Forecast of \$41644)

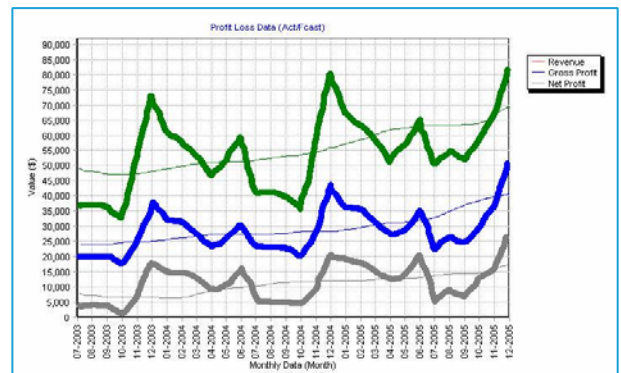
Debt is \$71856 (**higher** than Forecast of \$68644)

Executive Summary -
makes it easy to check on results



FY Ending	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	Total
Total Revenue	\$6,343	\$6,423	\$1,078	\$6,977	\$7,360	\$5,749	\$7,476	\$4,522	\$4,773	\$6,425	\$6,728	\$8,284	\$73,622
Cost Of Goods	\$7,486	\$8,380	\$7,200	\$7,228	\$6,885	\$6,662	\$8,148	\$8,148	\$8,148	\$8,148	\$8,148	\$8,148	\$64,396
Gross Profit	\$2,946	\$7,043	\$3,878	\$9,749	\$10,475	\$2,087	\$2,928	\$2,874	\$2,626	\$3,277	\$7,380	\$6,094	\$98,827
Gross Profit Margin	46.45%	109.65%	35.97%	140.14%	142.31%	36.31%	39.16%	63.54%	54.92%	50.87%	109.86%	73.56%	134.16%
Fixed Overheads	\$13,102	\$13,888	\$14,999	\$15,996	\$16,992	\$17,988	\$18,984	\$19,980	\$20,976	\$21,972	\$22,968	\$23,964	\$196,811
Variable Overheads	\$3,888	\$3,888	\$3,888	\$3,888	\$3,888	\$3,888	\$3,888	\$3,888	\$3,888	\$3,888	\$3,888	\$3,888	\$38,880
Other Expenses	0	0	0	0	0	2,116	128	128	128	128	128	128	2,880
Total Overheads	\$16,990	\$17,776	\$18,887	\$19,884	\$20,880	\$21,876	\$23,896	\$24,896	\$25,896	\$26,896	\$27,896	\$28,896	\$246,880
Earnings Before Interest and Tax (EBIT)	\$1,954	\$2,265	\$7,991	\$15,565	\$16,593	\$2,411	\$1,032	\$5,000	\$2,200	\$12,900	\$20,211	\$22,544	\$168,841
Interest Expenses	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$2,000
Net Profit	\$1,754	\$2,065	\$7,791	\$15,365	\$16,393	\$2,211	\$832	\$4,800	\$2,000	\$12,700	\$20,011	\$22,344	\$166,841
Tax	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$30,000
Other Tax	0	0	0	0	0	0	417	417	417	417	417	417	4,170
Net Profit after Tax	\$1,754	\$2,065	\$7,791	\$15,365	\$16,393	\$2,211	\$415	\$4,383	\$1,583	\$12,283	\$19,594	\$21,927	\$162,671
Net Profit Margin	27.65%	32.15%	72.65%	219.23%	222.81%	38.48%	5.56%	94.44%	32.83%	19.27%	283.24%	263.00%	221.08%
Dividends	0	0	0	0	0	0	0	0	0	0	0	0	0
Adjustments	0	0	0	0	0	0	0	0	0	0	0	0	0
Current Earnings	\$1,754	\$2,065	\$7,791	\$15,365	\$16,393	\$2,211	\$415	\$4,383	\$1,583	\$12,283	\$19,594	\$21,927	\$162,671

Traffic-light reports -
you select the content to display
MBM highlights the issues,
red, yellow, green makes it easy



Trend reports -
See the hidden trends easily.
Ability to analyse in detail

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